

## General Liability



Insurance Specialty Group's Builder's Risk product offers broad coverage with no monthly reporting. Premium is computed upon the time each home is in inventory, resulting in competitive annual premiums.

The Underwriting Division of Insurance Specialty Group (with over a decade of construction experience) has binding authority for Builder's Risk and Commercial General liability products for residential homebuilders constructing single-family and multi-family homes. Multiple levels of Builder's Risk is available, simply ask your ISG agent for more details. For questions regarding Builder's Risk products, locate an ISG agent in your area listed below.

### Central WA HBA

#### [Conover Insurance](#)

3911 Castlevale Road, Ste. 201  
Yakima, WA 98908  
David LaRiviere  
509/965-2090  
[davidl@conoverinsurance.com](mailto:davidl@conoverinsurance.com)

#### [Lovsted-Worthington](#)

18704 Bothell Way NE, Ste. 200  
Bothell, WA 98011  
Dean Young  
206/838-1079  
[dean@lovstedworthington.com](mailto:dean@lovstedworthington.com)

#### [Gress Kinney Parrish Insurance Center, Inc.](#)

3 N. 7th Avenue  
Yakima, WA 98902  
Robert Tee  
509/575-0300  
[rteegkp@gmail.com](mailto:rteegkp@gmail.com)

### BIA of Clark County

#### [Biggs Insurance Services](#)

916 Main Street  
Vancouver, WA 98660  
Mark Kroll  
360/695-3301  
[mark.kroll@biggsinsurance.com](mailto:mark.kroll@biggsinsurance.com)

### Jefferson County HBA

For qualified agents, contact:

#### [Insurance Specialty Group](#)

Curtis Rosser  
360/833-1453  
[crosser@isgins.com](mailto:crosser@isgins.com)

## **MBA of King & Snohomish Counties**

[American Insurance Associates, LLC](#)

P.O. Box 850  
Woodinville, WA 98072  
Shelli Lucas-Kennedy  
425/481-5415  
[shelli@americaninsuranceassociates.com](mailto:shelli@americaninsuranceassociates.com)

[HUB International Northwest](#)

P.O. Box 3018  
Bothell, WA 98011  
Aran Buchan  
425/489-4500  
[aran@hubinternational.com](mailto:aran@hubinternational.com)

[Wagner Insurance](#)

1375 State Avenue, Ste. E  
Marysville, WA 98270  
Dan Haukap  
360/653-3737  
[danh@wagnernw.com](mailto:danh@wagnernw.com)

## **HBA of Kitsap County**

[Century Insurance Services, LLC](#)

3208 50th Street Ct. NW, Ste. C104  
Gig Harbor, WA 98335  
Susie Nelson  
253/851-9600  
[susiekn@centuryllc.biz](mailto:susiekn@centuryllc.biz)

## **Lower Columbia Contractors Association**

[Walker Insurance](#)/KR Consultants

1339 Commerce Avenue, Ste. 106  
Longview, WA 98632  
Randy Walker  
360/431-6686  
[rwalker3@msn.com](mailto:rwalker3@msn.com)

## **North Peninsula Building Association**

For qualified agents, contact:

[Insurance Specialty Group](#)

Curtis Rosser  
360/833-1453  
[crosser@isgins.com](mailto:crosser@isgins.com)

## **Olympia Master Builders**

Virgil R. Lee & Son/[Lovsted-Worthington Insurance](#)  
403 N. Market Blvd.  
Chehalis, WA 98532  
Kelly Wilson  
360/748-0051  
[kwilson@lovstedworthington.com](mailto:kwilson@lovstedworthington.com)

## [Nicholson & Associates Insurance, LLC](#)

1802 Black Lake Blvd. SW #301  
Olympia, WA 98512  
Mallori Peck  
360/352-8444  
[paula@nichinsure.com](mailto:paula@nichinsure.com)

## [Strategy Insurance Brokers, LLC](#)

3028 Steamboat Island Road NW  
Olympia, WA 98502  
Merrilee DeForest  
360/866-0866  
[merrilee@strategyinsurance.net](mailto:merrilee@strategyinsurance.net)

## **MBA of Pierce County**

### [Nicholson & Associates Insurance, LLC](#)

1802 Black Lake Blvd. SW #301  
Olympia, WA 98512  
Gretchen Henrie  
800/659-3811 ext. 112  
[gretchen@nichinsure.com](mailto:gretchen@nichinsure.com)

## **San Juan Builders Association**

For qualified agents, contact:

### [Insurance Specialty Group](#)

Curtis Rosser  
360/833-1453  
[crosser@isgins.com](mailto:crosser@isgins.com)

## **Skagit/Island Counties Builders Association**

### [American Insurance Associates, LLC](#)

P.O. Box 850  
Woodinville, WA 98072  
Shelli Lucas-Kennedy  
425/481-5415  
[shelli@americaninsuranceassociates.com](mailto:shelli@americaninsuranceassociates.com)

[Smiley Insurance Services](#)

1616 N. 18th Street #160  
Mt. Vernon, WA 98273  
Shellie Eubanks  
360/424-1772  
[shellie@smiley-ins.com](mailto:shellie@smiley-ins.com)

**Spokane Home Builders Association**

[Bell-Anderson Insurance](#)

8306 North Wall Street  
Spokane, WA 99201  
David Werme  
509/465-1133  
[davidw@bell-anderson.com](mailto:davidw@bell-anderson.com)

[PayneWest Insurance](#)

501 N. Riverpoint Blvd., Ste 403  
Spokane, WA 99202  
Michael Cunningham  
509/455-6767  
[mcunningham@paynewest.com](mailto:mcunningham@paynewest.com)

**Home Builders Association of Tri-Cities**

[Conover Insurance](#)

1804 W. Lewis Street  
Pasco, WA 99302  
Kim Fall  
509/545-3800  
[kimf@conoverinsurance.com](mailto:kimf@conoverinsurance.com)

[PayneWest Insurance](#)

390 Bradley Blvd.  
Richland, WA 99352  
John Mostoller  
509/946-6161  
[jmostoller@paynewest.com](mailto:jmostoller@paynewest.com)

**BIA of Whatcom County**

[American Insurance Associates, LLC](#)

P.O. Box 850  
Woodinville, WA 98072  
Shelli Lucas-Kennedy  
425/481-5415  
[shelli@americaninsuranceassociates.com](mailto:shelli@americaninsuranceassociates.com)

[HUB International Northwest](#)

110 Unity Street

Bellingham, WA 98225

Janine Wilson

360/647-9000

[janine.wilson@hubinternational.com](mailto:janine.wilson@hubinternational.com)

**Questions?**

If you have questions regarding the Building Industry Insurance Program, contact BIAW Projects and Facilities Manager [Karen Hall](#) at 360-352-7800, ext. 137.